



CAPABILITY STATEMENT

On the web at www.sos-hawaii.com

CORPORATE PROFILE

Corporate Headquarters	1188 Bishop Street, Suite 3002 Honolulu, HI 96813
Points of Contact	Curtis Oguma, President Thomas Matthews, Vice-President Nathan Kunishige, Sr. Systems Engineer Michael Matthews, Chief Virtualization Architect Larissa Cruz, Account Manager
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Certifications	8(a) Certified Native Hawaiian Owned Business
DUNS Number	832354737
Cage Code	632T4
Website	www.sos-hawaii.com
U.S. SBA Contact	Sheila Taeza, 8(a) BOS sheila.taeza@sba.gov

NAICS CODES

517911	Telecommunications Resellers
518210	Data Processing, Hosting and Related Services
5414	Computer Systems Design and Related Services
541511	Customer Computer Programming Services
541512	Computer Systems Design Services
541513	Computer Facilities Management Services
541519	Other Computer Related Services
334112	Computer Storage Device Manufacturing

WHO WE ARE

- SOS-Hawaii brings more than 35 years of Information Technology experience
- Value Added Reseller specializing in Enterprise Storage, Virtualization & Backup Solutions

CERTIFICATIONS

- EMC VNX Storage Certified
- Avamar Certified
- Data Domain Certified
- HP Master Storage Engineer (Highest certification available from HP)
- EMC Certified Network Attached Storage Engineer
- Linux Certification
- VMware Certified Professional (VCP)
- Citrix Certified Enterprise Architect (CCEA)
- Project Management Professional (PMP)
- Microsoft Certified System Engineer (MCSE)
- Dell Certified Sales Professional
- HP Certified Sales Professional
- Cisco Certified Network Associate (CCNA)
- ITIL Certified Member

AUTHORIZED PARTNERS

- EMC
- AppSense
- VMware
- Microsoft
- Cisco
- Citrix
- Dell
- IBM
- Symantec

CLIENTS



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ISLAND HERITAGE™
A DIVISION OF THE MADDEN CORPORATION

PAST PERFORMANCE

(Complete list available upon request):

General Dynamics IT

General Dynamics purchased twelve thousand Appsense Seats in December 2012 for \$1.2 mil.

Kyo-Ya Corporation VMware Project

Kyo-Ya Corporation, owner of some of the largest and most well-known hotels in Hawaii, utilized SOS-Hawaii to design and implement their VMware Virtualization Project. The project included the latest Storage Technologies from EMC including EMC Unified VNX Storage, Data Domain Deduplication and EMC Networker. SOS-Hawaii also installed and configured VMware Vsphere as well as performed P2V conversions to move the Kyo-Ya legacy computer systems into a Virtualized environment. Est. \$300K

Chaminade University

Chaminade University utilized skillsets provided by SOS-Hawaii to upgrade their VMware environment from HP to Cisco and EMC. SOS-Hawaii assisted with the design and implementation of Cisco Blades and EMC Unified VNX storage. This new environment replaced their legacy HP C Class Blades and HP EVA Storage. Chaminade is also using EMC's Avamar Backup and Restore Product. Avamar allows Chaminade to achieve unprecedented levels of Deduplication within their Backup environment while backing up their VMware environment in a fraction of the time as compared to other industry Backup/Deduplication applications. Est. \$500K

Honolulu Board of Water Supply

SOS-Hawaii provides critical support services for the HBWS HP OpenVMS legacy customer billing system. SOS-Hawaii worked with HBWS IT staff to recover critical data when no other Enterprise VARS in Hawaii could assist them. SOS-Hawaii provides critical support service for HBWS as they transition from a legacy system to a newer, more efficient system. Est. \$200K

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